

## Apartment Advisory Team ~ Client Testimonials



**John Gallagher**  
CCIM, CPM



**Dean Bagneschi**  
BS, ACRE

*"After consultation with very competent commercial real estate sales agents at CB Richard Ellis, Hendricks & Partners, Marcus & Millichap, and TRI Commercial, we listed the property with John Gallagher and Dean Bagneschi of TRI Commercial. Within a very short time we had a number of strong offers. The property sold for about 98% of listing price, and almost \$1,000,000 higher than a listing price suggested by a major national firm. Mr. Gallagher and Mr. Bagneschi know the market, I can tell you."*

*~Aaron F. Klein (Rivergate Apartments)*

*"I would not hesitate to recommend John to any seller or buyer of apartments in Sacramento. His knowledge of the market, "people skills" and willingness to work are second to none."*

*~Larry Brooks of The Navin Group Real Estate Investments*

*"The personal trust and respect Dean Bagneschi has in this marketplace opens many doors and you are obviously motivated to find ways to make good things happen."*

*~Jack A. Paddon, President of Williams & Padden Architects*

*"We would like to thank you and John, as well as your entire staff at Tri Commercial. It was refreshing to meet a commercial real estate team, who truly were specialists. Dean, so much of the credit really must go to you, your work ethic really impressed me. I feel like you truly kept our best interests at heart through out the entire sales process. The sale price for our apartment building, as you know, was a new 'per door' record for the area. John's commitment to pre-qualifying the individuals and groups wanting to look at our property certainly saved us a great deal of time. We will not hesitate to recommend you to other investors."*

*~Michelle Hudson (Victoria Apartments)*

*"Just a letter of thanks for your efforts towards my purchase of the Continental Terrace Apartments. Considering the adversarial relationship between the sellers, I have doubts that someone without your integrity and diligence could have accomplished a sale of the property. I look forward to working with you again."*

*~David L. Alter, Alter Properties*

*"After 40 years of owning property and working with numerous broker and brokerage companies varying in size and reputation, I consider the service I received from you and John among the best. I would recommend you to any multifamily owner without hesitation."*

*~C. Emerson Propps (Bonanza Suites)*

*"Dear John and Dean, I am writing to thank you for the great service that you provided as the broker in our recent acquisition of Stoneridge Apartments. TRI was instrumental in helping us add this award-winning property to our portfolio. Your due diligence and professionalism exceeded our expectations. We look forward to working with you again in the future."*

*~Ron Koos (Stoneridge Apartments)*

*"I want to thank both of you for your successful sale in 2007 of my two apartment assets in Yuba City; Bridge Street Commons 166 units and River Oaks 148 units. Your market knowledge, ability to expose the investment opportunity to a wide number of qualified buyers, negotiating skills and management of the due diligence and escrow process were exceptional. I have interacted with many commercial brokers during my long career as a developer and investor and place your skills among the best in the industry. To that point, I would happily recommend you and your Apartment Advisory Team to any apartment owner seeking to obtain both professional representation and optimal results."*

*~Sincerely, Harold M. Eastridge (Bridge Street Commons & River Oaks)*